

# BREAD

## Digital Solutions Performance Report

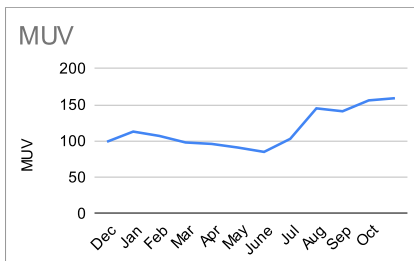
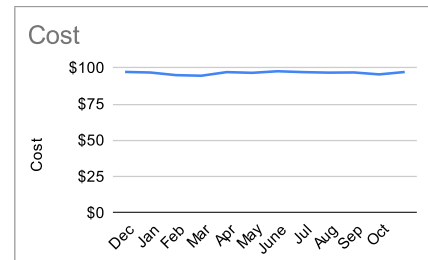
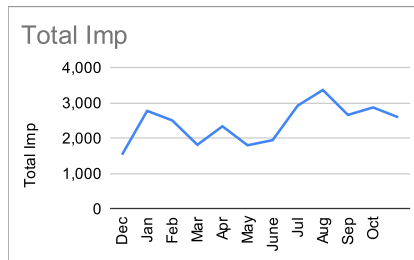
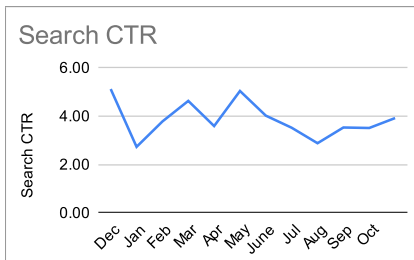
Start Date September 14, 2019

Client Budget:	\$100
Due to Agency:	\$97

### Chapel Lane

November 2020 - October 2021

KPI	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct
Clicks	79	76	95	84	84	84	78	103	97	94	101	102
Avg CPC	\$1.23	\$1.28	\$0.99	\$1.12	\$1.15	\$1.06	\$1.25	\$0.00	\$0.62	\$0.64	\$0.64	\$0.59
Conversions	2	0	3	1	0	4	7	1	2	3	3	2
Cost/Conv	\$48.56	\$0.00	\$31.65	\$94.51	n/a	\$24.13	\$13.94	\$97.00	\$48.32	\$32.26	\$31.81	\$48.55
Search CTR	5.12	2.73	3.78	4.63	3.59	5.04	4.02	3.52	2.88	3.53	3.51	3.92
Total Imp	1,540	2,780	2,510	1,820	2,343	1,806	1,952	2,930	3,371	2,665	2,877	2,599
Cost	\$97	\$97	\$95	\$95	\$97	\$97	\$98	\$97	\$97	\$97	\$95	\$97
MUV	99	113	107	98	96	91	85	103	145	141	156	159
Display CTR	0	0	0	0	0	0	0	0	0	0	0	0
Display Clicks	0	0	0	0	0	0	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00



#### NOTES:

10/31 - Still a strong CTR and conversion (contacts through the site for bookings.)

09/30 - Chapel has a strong click through rate for the budget they are using. Anything above 2% is good and they are averaging 4.5%